

# Built to last

Customer-focused financial stability



For more than 75 years, we've helped America's workers preserve and protect the vitally important things they work so hard to build.

We've done this by always staying true to our mission, and by placing our commitment to our customers ahead of everything else.

This led us to develop and maintain a stable, diverse investment portfolio, a history of profitable growth and a reputation for consistently strong industry ratings. In other words, we're a company you can trust – an industry leader that always meets our financial obligations and keeps our promises.

## At-a-glance

- Voluntary benefits provider offering disability insurance, life insurance, accident insurance, cancer insurance, critical illness insurance, dental insurance and hospital confinement indemnity insurance
- Serving more than 3 million policyholders in 80,000 businesses and organizations
- Operating in 49 states, the District of Columbia and Puerto Rico; in New York, similar products and services, if approved, are underwritten by a Colonial Life affiliate, The Paul Revere Life Insurance Company
- Approximately 1,100 employees, 8,500 independent sales agents and 6,000 contracted brokers
- Headquartered in Columbia, SC, with all operations – including a customer call center – taking place there since 1939

Colonial Life operates as a stand-alone business of Unum, a Fortune 500 company and market leader in voluntary benefits.

## The experts agree

Colonial Life, with all of Unum's primary subsidiaries<sup>1</sup>, consistently earns strong financial ratings from the four major rating agencies.<sup>2</sup>

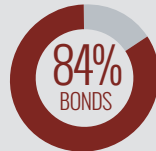
| Agency  | Rating                |
|---|-----------------------|
| <b>A.M. Best Company</b><br>Measures an insurer's financial strength and ability to meet its ongoing insurance policy and contract obligations  | <b>A</b><br>Excellent |
| <b>Moody's Investors Service</b><br>Provides opinions of the ability of insurance companies to punctually pay senior policyholder claims and obligations  | <b>A2</b><br>Good     |
| <b>Standard &amp; Poor's</b><br>Offers a forward-looking opinion about the financial security characteristics of an insurance organization with respect to its ability to pay under its insurance policies and contracts in accordance with their terms | <b>A</b><br>Strong    |
| <b>Fitch</b><br>Assigns a rating to the insurance company's policyholder obligations, including assumed reinsurance obligations and contract holder obligations, and reflects the ability of the insurer to meet these obligations on a timely basis    | <b>A</b><br>Strong    |

## Investing for long-term strength

Our portfolio is invested across a diverse selection of markets and securities. This helps reduce the effect unexpected events can have on our total investment program and supports our long-term strength and growth. While investments can have their ups and downs, our portfolio helps ensure that our commitment to our policyholders will stand strong.

### As of December 31, 2014, our investment portfolio includes:

Approximately 84% invested in bonds



Less than 1% invested in real estate



Approximately 11% invested in commercial mortgages, consistent with the industry average.<sup>3</sup>



## Facilitating smart, stable growth

We continue to balance our liabilities and assets in ways that support smart, secure and stable growth. Our practice of investing in quality securities has resulted in a 16% average compound annual growth rate in statutory assets since the company was founded. Wise management of our assets and liabilities gives us the financial strength to stay true to our word – on every policy and for every policyholder.

### Since 1939:

Statutory premiums have grown at an average compound annual growth rate of 14%.



Statutory assets have grown at an average compound annual growth rate of 16%.

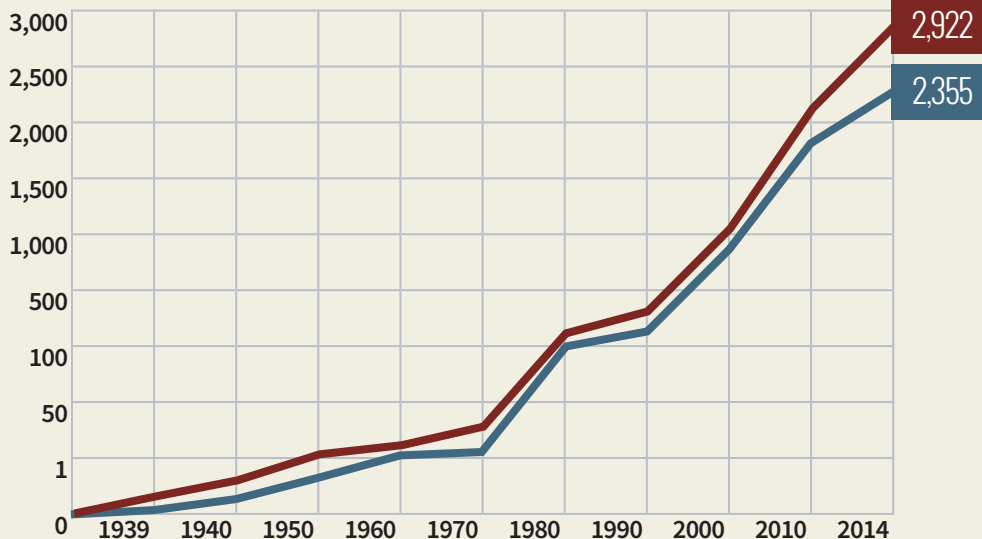


Total statutory liabilities have grown at an average compound annual growth rate of 17%.



## Long-term profitable growth

In millions



Learn how we can help deliver long-term employee benefit solutions for your business.

Talk to your Colonial Life benefits representative.

**Colonial Life**  
The benefits of good hard work.®

<sup>1</sup> Unum's primary subsidiaries are Unum Life Insurance Company of America, Provident Life and Accident Insurance Company, Provident Life and Casualty Insurance Company, The Paul Revere Life Insurance Company, Colonial Life & Accident Insurance Company, and First Unum Life Insurance Company.

<sup>2</sup> Industry ratings are not a warranty of an insurer's financial strength, current or future ability to meet its obligations to policyholders nor a recommendation of a specific policy form, contract, rate or claim practice. In addition, industry ratings do not address the suitability of a particular insurance policy or contract for a specific purpose or purchaser.

<sup>3</sup> A.M. Best Company, year-end 2013 Best's Aggregates & Averages